

# Mitroi Mugur Bogdan

President of The Union of Mediation Centres of Romania

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## Summary

President of the Union of Mediation Centres of Romania

Member in the Romanian Mediation Council and coordinator of the Commission for Quality of Mediation Training

Founder of FMMM Romania Training School and of the professional magazine "Mediation Technique and Art"

Professional trainer, coach, trainer of trainers and consultant

Examiner and accredited European ADR expert evaluator

Lecturer in the national promotion programme for mediation, in collaboration with the U.S. Embassy to Bucharest

ADR trainer with the National Administration Institute

Lawyer and lecturer at the National Institute for Permanent Training of Lawyers

## Specialties

ADR, mediation, negotiation, facilitation, consultant, professional training and coaching, management development training, leadership development programmes, conflict management, communication effectiveness, corporate solutions

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## Experience

### **Member at second mandate and coordinator of the Commission for Quality of Mediation Training at The Mediation Council of Romania**

November 2011 - Present (1 year 6 months)

First mandate: 2009-2011

Member of the Permanent Commission of the Council: November 2009 - May 2010

### **President at The Union of Mediation Centres of Romania**

May 2011 - Present (2 years)

In full harmony with the international rules and practice with tradition in mediation field, the Union of Mediation Centers of Romania (U.C.M.R.), a federation with national representation founded in 2005, bringing together professional associations of mediators in every county, actively participates in development

of Alternative Dispute Resolution concept.

**Director PR Department at The Centre of Professional Mediators of Bucharest**

January 2011 - Present (2 years 4 months)

Association of professional mediators, currently member of The Union of Mediation Centres of Romania

**Founder, trainer, coach, examiner, evaluator at FMMM Romania Mediation Training School**

June 2010 - Present (2 years 11 months)

Certified by landmark organizations in ADR area: Federal Mediation and Conciliation Service, Washington DC, USA and The Lord Slynn of Hadley European Law Foundation London, Great Britain.

The school organizes courses for initial training of mediators, authorized by the Mediation Council in Romania based on law 192/2006 on mediation.

The School also provides courses on advanced techniques in mediation, with the following topics: conflict management, communication for mediation practice, essential law elements necessary for a mediator. The courses are accredited by the Mediation Council in Romania with 16 hours of continuous training.

The collaboration with international ADR organizations materialized in the configuration of courses on advanced mediation techniques, with the participation of famous trainers in the field, such as Eileen B.Hoffman, Linda I. Lazarus, Sir Henry Brooke, Paul Randolph, Spenser Hilliard.

Certifications granted by the Federal Mediation and Conciliation Service and The Lord Slynn of Hadley European Law Foundation to School's trainers and to courses organized by it give the mediators the chance to become certified both in Europe and in the US, their training being accredited at international standards.

In organizational training-management instruments, FMMM develops customized programs, falling into managerial efficiency and achieving business targets. The programs proposed teach these necessary components in a practical and applied manner: conflict management, dispute dynamics, evaluation and management dynamics; business communication.

office@fmmm.ro

www.fmmm.ro

**Accredited mediator at Mediator practice**

January 2004 - Present (9 years 4 months)

Foreign language of practice: English

**Consultant at Management development**

January 2004 - Present (9 years 4 months)

Consultant for organisational development for ADR associations : The Mediation Centre of Craiova, The Mediation Centre of Buzau, The Centre of Professional Mediators of Bucharest, The Centre of Professional

Mediators of Baia-Mare, The Union of Mediation Centres of Romania.

Consultant and designer of professional training and coaching programmes for management and leadership in several companies from banking sector.

**Lawyer at Law practice**

May 1996 - Present (17 years)

**Instructor at Federal Mediation and Conciliation Service**

December 2011 - December 2011 (1 month)

**Trainer, examiner, evaluator, accredited European ADR expert; Director of Sales and Mediation Dpts. at The Mediation Centre of Craiova**

January 2004 - June 2010 (6 years 6 months)

Association of professional mediators and trainers, currently member of The Union of Mediation Centres of Romania.

Coordinator of the sales activities for the mediation trainings between June 2008-June 2010.

Coordinator of the mediation activities of the association, between January 2006-June 2008.

*2 recommendations available upon request*

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## Organizations

**The Mediation Centre of Buzau**

Member

June 2010 to August 2011

Association of professional mediators, currently member of The Union of Mediation Centres of Romania

**The Centre of Professional Mediators of Baia Mare**

Development Manager

November 2011 to Present

Association of professional mediators, currently member of The Union of Mediation Centres of Romania

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## Skills & Expertise

**Alternative Dispute Resolution**

**Mediation**

**Dispute Resolution**

**Negotiation**

**Contract Negotiation**

**Management Consulting**

**Training & Development**

**Development of Training Materials**  
**Corporate Communications**  
**Dispute**  
**Conflict Management**  
**Coaching**  
**Training**  
**Civil Litigation**  
**Employee Training**  
**Conflict**  
**International Law**  
**Arbitration**  
**Organizational Development**  
**International Arbitration**  
**Family Mediation**  
**Conflict Resolution**  
**Transformative Mediation**  
**Qualified Mediator**  
**CEDR Accredited Mediator**  
**Leadership Development**  
**Conflict Analysis**  
**Policy**  
**Conciliation**  
**Workshop Facilitation**  
**Commercial Litigation**  
**Legal Advice**  
**Litigation**  
**Professional Negligence**  
**Employment Law**  
**Conflict Transformation**  
**Collaborative Law**  
**Conflict Prevention**  
**Corporate Law**  
**Restorative Justice**  
**Preuptial Agreements**  
**Construction Law**  
**Peacebuilding**

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## Volunteer Experience

### **Mediator at The Mediation Centre of Craiova**

May 2003 - October 2007 (4 years 6 months)

Volunteer mediator within the Project initiated by the U.S. Embassy in Bucharest, the Ministry of Justice of Romania, The Mediation Centre of Craiova and the Appellate Court of craiova, by which were solutioned over 1000 mediations cases.

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## Projects

### **Mediation Caravan - Mediation Close to You!**

June 2011 to Present

Members: Mitroi Mugur Bogdan, Madalina Calcan, Florentina Stanescu, MARINA-IOANA ALEXANDRU, Ichim Gabriela

The project Mediation Caravan – Mediation Close to You! created by F.M.M.M. Romania Mediation Training School and developed in partnership with the Union of Mediation Centres of Romania (U.C.M.R.), is run throughout the country for a period of 24 months, with the purpose to develop mediation as an alternative dispute resolution mean. The Caravan consists in a series of monthly events to inform the public on mediation and its advantages, by distributing the magazine “Mediation Technique and Art” and spreading flyers, etc., the people having the chance to meet the mediators personally and get informed about the advantages of using this procedure, namely cut in stress, costs and time needed to solve a dispute, in full confidentiality.

The Caravan started in June 2011 in Bucharest, and until now has followed its path through 11 county capitals, enjoying a high rate of participations, both from citizens and business representatives. The county capitals are Braila, Brasov, Constanta, Mangalia, Bacau, Cluj Napoca, Ploiesti, Tulcea, Galati, Piatra Neamt, Iasi. For 2012, we are planning to go to Baia Mare, Bucharest, Oradea, Buzau, Alexandria, Resita.

A special event will take place on May 24, 2012, as the Caravan will take place in Brussels, for a campaign addressed to the Romanian community in Belgium, but also to the relevant public institutions in Brussels.

### **Professional magazine "Mediation Technique and Art"**

October 2010 to Present

Members: Mitroi Mugur Bogdan, Madalina Calcan

Founded in October 2010 by FMMM Romania Training School, "Mediation Technique and Art" is the only relevant professional magazine for mediation in Europe. With monthly publication in both English and Romanian, the magazine is targeted towards mediators, legal practitioners, but also anyone who wishes to inform themselves about mediation. Currently, the magazine is distributed for free in over 100 locations in Romania (mediators' organisations, courtrooms, town halls, universities, the National Institute of Magistrates, the Superior Council of Magistrates, the Ministry of Justice etc.), but also to international professional organisations in the United Kingdom, Belgium, The Netherlands, France and the United States. The issue of April 2012 was no. 20.

### **[www.portalmediere.ro](http://www.portalmediere.ro)**

October 2010 to Present

Members: Mitroi Mugur Bogdan, Madalina Calcan

Founded in October 2010 by FMMM Romania Training School. Web portal dedicated to ADR news, promotion of individual mediators' practices and professional mediators associations, representing a free data-base both for ADR professional and public at the same time.

### **[www.medieretv.ro](http://www.medieretv.ro)**

October 2010 to Present

Members: Mitroi Mugur Bogdan

Founded in October 2010 by FMMM Romania Training School. Website dedicated to practical demonstrations and TV shows reflecting ADR methods.

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## Publications

### **The Guide Book of Professional Mediator**

Mugur Bogdan Mitroi January 1, 2010

Authors: Mitroi Mugur Bogdan

A guidebook on good practices for mediators, methods and mediation styles, mediation procedure.

"Wishes and needs, always using hierarchy, depending on our social interest, namely the wish or need to communicate. The mediator, by interacting, generates and manages the need to identify needs in the actors involved in a human dispute. We listen in order to teach others how to listen and we speak in order to teach others how to speak. We communicate in everything."

### **Mediation and Conflict –Analysis of conflict. Sum of disputes**

Mugur Bogdan Mitroi January 1, 2010

Authors: Mitroi Mugur Bogdan

Editorial release that handles conflict, analyses its dynamics and management methods, from the standpoint of a professional mediator.

### **Medierea Tehnica si Arta**

Bucharest January 13, 2012

Authors: Mitroi Mugur Bogdan, Madalina Calcan

Revista de Mediere "Medierea Tehnica si Arta",

incepand cu numarul 6 din anul I, luna martie 2012, apare in editie bilingva, romana - engleza. Revista se distribuie in peste 80 de locatii in Romania (organizatii profesionale ale mediatorilor, instante de judecata, primarii, universitati, Biblioteca Centrala Universitara, Institutul National de Magistratura, Consiliul Superior al Magistraturii, Ministerul Justitiei s.a.m.d.), precum si catre organizatii internationale de ADR din Marea Britanie, Belgia, Olanda si S.U.A.

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## Certifications

### **Certificate of Competence**

The Lord Slynn of Hadley European Law Foundation Marea Britanie September 2008

### **Basic and Advanced Mediation**

Embassy of the United States of America Office of Public Affairs May 2003

### **Formator in domeniul medierii**

Ambasada SUA in Romania January 2005

**Tehnici avansate in formare**

Ambasada SUA in Romania    May 2005

**Training mediation trainers**

Ambasada SUA in Romania    November 2006

**Advanced Mediation Techniques**

The Lord Slynn of Hadley European Law Foundation Marea Britanie    June 2011

**Instructor**

Federal Mediation and Conciliation Service USA    December 2011

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**Education****The University "Spiru Haret" Bucharest, Romania**

Licentiate degree, Law School, 1991 - 1994

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## 2 people have recommended Mitroi

"Mitroi Mugur Bogdan asculta, vede , simte si comunica. Profesionist de incredere, consecvent, sigur, punctual, servicii excelente."

— **victoria graur**, was Mitroi's client

"best theacher"

— **Octavian Dascalu Onesti**, *mediator, mediator*, worked with Mitroi at Centrul de Mediere Craiova

[Contact Mitroi on LinkedIn](#)